



REGISTRATION FOR NEW WORLD WINERIES AND BRAND COMMUNITIES

THE NEW WORLD BUSINESS WINE TASTING IN EUROPE | VIENNA 2022

Wednesday 16 November 2022 | EUROPE | Austria | VIENNA

www.winebiz.net



16 November 2022 3pm - 10pm	Business Tasting	For international importers and accredited professionals
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WineBiz Network is one of the most prestigious organizers of international wine tastings in Austria | EUROPE. We are hosting a variety of events to connect export- oriented wineries with international importers and buyers since 2014.

On **Wednesday, 16 November 2022** international high- class wine importers, accredited wine professionals and business customers are invited for **THE NEW WORLD BUSINESS WINE TASTING IN EUROPE | VIENNA 2022**.

WineBiz Network would like to invite you as an exhibitor to present your winery and wines to our highly qualified international audience. **OR** you simply ship us your wine tasting samples, send us information materials about your winery and wines and the tasting will be carried out by a professional European sommelier.

Be sure that you will get the best support in your export business! WineBiz Network is in cooperation with very experienced wine agents who optionally coordinate orders from importers and shipments professionally for you. Chief executive agent, Ms Ilona Zunde and her team will manage all requests and orders from international importers and buyers during the tasting and later on.

Take the chance to maintain your international business relationships or to get a good start on an interesting market with growing potential for NEW WORLD WINES.

For preliminary information: The day before, Tuesday November 15, 2022, pre- scheduled face-to-face meetings between wineries and importers will take place. If you decide to travel personally to Europe | Vienna, you are welcome to combine both dates. Details about the face-to-face meetings will follow shortly.

We would be very glad to welcome you at this exclusive wine tasting event in Vienna, in the heart of Europe.

Kind regards and our best wishes,

Roland Hahn and your Winebiz-team | EUROPE | Austria

WineBiz Network

The Network for Wineries, Customers & Importers

WineBiz Network | Neubaugasse 12 | A- 7311 Neckenmarkt | AUSTRIA | Europe | www.winebiz.net | info@winebiz.net | +43 680 22 17 209

TERMS & CONDITIONS

❖ Registration

For your registration please send the fully completed and signed registration form (attachement) to info@winebiz.net

❖ Cancellation conditions

Until October 16th, 2022: free of charge | From October 17, 2022: 50% of the participation fee | From November 1st, 2022: 75% of the participation fee | From November 11th, 2022: 100% of the participation fee

❖ Organizer

[WineBiz Network](#)

❖ Target audience

International high- class wine importers, buyers, holesalers, sommelier associations, members of the wine academy (WSET), wine trade, journalists, press, media, business customers.

❖ Exhibitors

Take part as winery, wine producer, wine-grower, cooperative, wine- growers association, cooperative cellar, brand community, group of wineries, regional committeeè for protected designation of origin, wine merchant, commercial agent.

❖ Tasting Situation

Walk around tasting

❖ How to take part

- I. The wines are personally presented by official representative(s) of the exhibitor **OR**
- II. You simply ship us the tasting samples, send us information materials about your winery and wines and the tasting will be carried out by a professional austrian sommelier. In total EUR 1046 (*incl. Rent a Sommelier EUR 150, an Easy- Cooler EUR 75 and a banquet table EUR 821*).

❖ Participation Fee

The participation fee includes banquet table 0,76x1,60m, table cloth, ice service (but no ice cooler!), a spittoon, glass service and marketing expenses.

For winery

1 banquet table EUR 821

2 banquet tables EUR 1593

3 banquet tables EUR 2315

For brand community

4 banquet tables EUR 2890

5 banquet tables EUR 3489

6 banquet tables EUR 4187

7 banquet tables EUR 4713

8 banquet tables EUR 5189

9 banquet tables EUR 5616

10 banquet tables EUR 5993

Additional services (optional)

Rent a sommelier EUR 150

Rent an Easy- Cooler EUR 75



❖ **Event Marketing and Invitations**

by WineBiz Network: directly via personalized invitations to international high- class wine importers, buyers, holesalers, sommelier associations, members of the wine academy (WSET), wine trade, journalists, press, media, business customers.

❖ **Wine Logistics**

- I. You bring your tasting samples and marketing materials (roll up, folder,...) directly to the event location
OR
- II. You simply ship us the tasting samples and marketing materials (roll up, folder,...) and we bring them to the event location. Everything will be prepared at your arrival (free of charge).

You will need about 6 bottles per wine/tasting sample.

Shipping Address

Winebiz Network

Roland Hahn

Neubaugasse 12

A- 7311 Neckenmarkt

AUSTRIA

Mobil: +43 680 22 17 209

www.winebiz.net | info@winebiz.net

Shipping date: please wait for our further informations via E-mail!

Please mention mobile phone number and Email-address of WineBiz Network on the freight documents!

❖ **Wine Styles**

Red, white, rosè, sweet wines, sparkling wines, fortified wines, spirits

❖ **Tasting Samples**

The winery decides number and styles of the wine samples. Please fill in the attached file(Tasting Samples) and return the Excel file to info@winebiz.net by Friday 21 October 2022.

❖ **Hotel accomodation**

[Hotels and accomodations in Vienna](#)

❖ **Contact & registration**

Contact person: Mr Roland Hahn

[WineBiz Network](#) | [Neubaugasse 12](#) | [A- 7311 Neckenmarkt](#) | [AUSTRIA](#) | [Europe](#) | www.winebiz.net | info@winebiz.net | [+43 680 22 17 209](tel:+436802217209)